



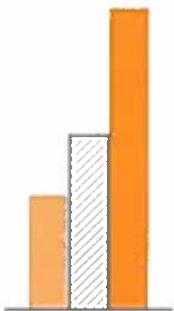
NOT-SO RISKY BUSINESS

INSURANCE COMPANIES FIND SUCCESS IN GREATER SPRINGFIELD

STEADY GROWTH AND A BRIGHT FUTURE

Insurance is a growth industry in Greater Springfield because our region benefits from a virtuous cycle of investment and achievement. Insurance enterprises—large and small—have invested their faith, capital, and reputations into Greater Springfield and have realized terrific returns. This inspires them to invest and accomplish even more. In short: success breeds success.

GROWTH PROSPECTS



- Logistics and distribution in Greater Springfield projected to grow **15%** by **2018**
- Growing much faster than state and national averages

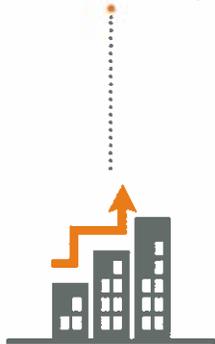
WORKFORCE



- Over **2,200** people working for **48** businesses
- Workforce training and development resources provided by local agencies and learning institutions such as Clark State Community College

CORE INDUSTRY SEGMENTS

Independent & Corporate Brokerages



Business & Personal



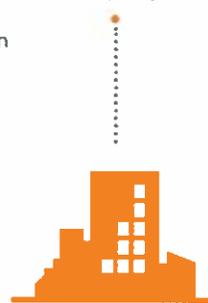
Risk Management



Water Mitigation



Specialty Property



“Springfield is a great home for our business. Clark State Community College worked with us to create custom training programs for our associates, and the local economic development agencies have helped us at every turn.”

Ray Rafferty
VP, Ohio Outsourcing Center
Assurant Specialty Property



A CLARK COUNTY ECONOMIC & WORKFORCE DEVELOPMENT PARTNERSHIP

To learn more about how Greater Springfield can help you manufacture success, visit GreaterSpringfield.com/business or give us a call at 1-800-803-1553.